

Job Description

Position- Area Sales Manager/ Regional Sales Manager

Location- Multiple Openings (PAN INDIA)

PureSynth Research Chemicals offers you an outstanding chance to contribute to our growth in one of the most dynamic regions.

Website- <https://pure-synth.com/>

Key Responsibilities

- * Revenue Generation: Drive sales in your HQ and surrounding regions, aiming for a growth.
- * Customer Engagement: Manage key accounts including Pharma - Biopharma, Academia - Research, Healthcare and others Segments Etc.
- * Market Expansion: Focus on capturing opportunities in the applied segment.
- * Client Visits: Conduct multiple visits to cover crucial geographical areas.
- * Collaboration: Foster and maintain relationships with collaborators to ensure customer happiness and dedication.

Requirements

- * Experience: Proven track record in sales, preferably in the scientific or healthcare industry. Preferred from Lab and Research Chemicals Domain
- * Skills : Outstanding communication and negotiation skills, with the ability to compete in a dynamic market.
- * Education: Bachelor's degree in Science - Lifescience, Chemistry, Pharmacy, or equivalent experience.
- * Travel: Willingness to travel extensively within the assigned region.
- * Performance: Demonstrated ability to successfully implement sales strategies and achieve targets.

Why Join Us?

- * Impact: Be part of a team that is making a world-class impact on science and healthcare.
- * Growth: Opportunity to drive significant revenue growth in a high-potential market.
- * Support: Work with a dedicated team and receive the support needed to succeed.
- * Innovation: Engage with brand new technologies and products.